

***Write Winning Grant Proposals***  
**Grant Writers' Seminars & Workshops**  
**John Robertson, Ph.D.**

**University of Iowa**  
**Friday, October 26, 2018**

**Agenda**

- 8:30 a.m.\* GENERAL GRANT PROPOSAL WRITING CONCEPTS  
Introduction to the seminar  
The three requirements needed for success in any application  
    Your idea!  
    Your commitment!  
    Your grantsmanship skills!  
Grant Applications – similarities of all formats
- 9:45 a.m. UNDERSTANDING FUNDING PRIORITIES  
Funding Opportunity Announcements (FOAs)  
The importance of Program Officers/Directors  
Different NIH & NSF funding mechanisms  
Foundation-type funding
- 10:15 a.m. MORNING BREAK
- 10:30 a.m. PREPARATION OF THE APPLICATION – General Concepts  
How to create a compelling Overview/Executive Summary section
- 12:00 p.m. LUNCH BREAK
- 1:00 p.m. Approach (Work plan)  
Background and Preliminary Studies  
Significance and Innovation  
Biographical Sketches and Environment  
Broader Impacts
- 2:30 p.m. AFTERNOON BREAK
- 2:45 p.m. Budget – general concepts  
Titles  
Project Summary/Narrative  
Critical review of your proposal
- 3:45 p.m. THE REVIEW PROCESS  
The concept of peer review  
Common assumptions about peer review  
The importance of identifying your reviewers  
Recommending or excluding reviewers  
Implicit vs. explicit review criteria  
Peer review and procedures
- 4:30 p.m. GENERAL DISCUSSION/QUESTIONS/ADJOURN

\* Schedule is approximate depending upon scope and extent of discussion.